



DataLocker Inc. | 7007 College Blvd. Suite 240 | Overland Park, KS 66211

*DataLocker's motto is "Simply Secure"
To provide easy to use, cost effective, military grade data
encryption solutions to enterprises around the world.*



Company at a Glance

OUR COMPANY

- Founded in 2007
- HQ in Overland Park, KS with offices in San Jose, CA; Ottawa, Canada; London, United Kingdom; and Seoul, S. Korea
- Acquired BlockMaster in June 2015
- Acquired IronKey, Enterprise Management Service & Hard Drives in February 2016
- Kansas City Chamber of Commerce Top Ten Small Business 3 of last 5 years.

OUR CUSTOMERS

- 70% of the Fortune 100 use DataLocker solutions
- Over 250,000 users worldwide
- Products are sold in over 35 countries
- Key Verticals: Government, Banking and Financial Services
- Sales Model : Channel Focused

OUR PRODUCTS

- DataLocker products are developed and engineered in house
- All products are TAA Compliant, meeting federal and military requirements
- Patented technology – Strong patent portfolio

SHOCKING STATISTICS

51%
of users stored
confidential data
on flash drives.¹

54%
of respondents believed that
a non-senior management
employee of their organization
lost a device within the
last year.²

49%
said a non-senior
management employee
had a device stolen
in the last year.²

65%
of lost USBs never got
reported to management.

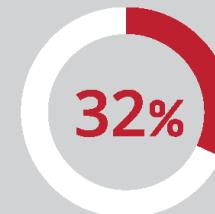
49%
of lost or stolen
devices contained
confidential **emails**.²

38% contained
confidential **files or**
documents,

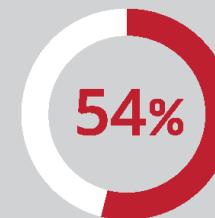
24% contained
customer data,

15% contained
financial data.²

LACK OF BASIC SECURITY MEASURES



of organizations are **not**
protecting devices and
files taken outside the
office with either encryption
or passwords.²



admit that the data could be
more adequately secured.²

¹ A 2009 enterprise study by the Ponemon Institute

² 500 IT decision makers were interviewed in September 2015. All respondents work in organisations with at least 250 employees. 250 work in the UK, 250 in Germany. The research was conducted by Vanson Bourne. For more information, visit www.vansonbourne.com.

DataLocker Supports & Manages All Your Secure Endpoints



Encrypted Hard Drives



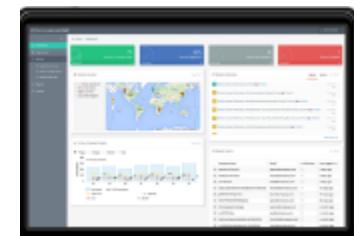
Encrypted Flash Drives



Encrypted Optical Media



Cloud Encryption Gateway



Central Management Platform



- DL2 Hard Drives
- DL3/DL3FE Hard Drives
- H Series Hard Drives
- Sentry USB
- EncryptDisc
- SafeCrypt

- EMS Cloud
- EMS On-Prem

- SafeConsole Cloud
- SafeConsole On-Prem

PROTECT PORTABLE DATA



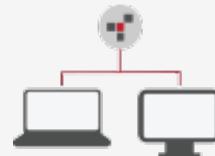
- Automatic hardware encryption without any hassles or installations
- Manage devices in the field: updates, remotely disable

EASY TO USE



- Works with hardware encrypted devices including flash drives, and high capacity external hard drives.

GUARANTEE COMPLIANCE



- Not opt-in and can not be disabled
- Verify policy controls
- Scalable management (SaaS or OnPrem)

AFFORDABLE



- Total cost of ownership is less than a non-encrypted non-managed solution.

DataLocker DL Series

DL2

- Hardware encrypted external USB 2.0 hard drive with FIPS 140-2 validation for the entire device
- Up to 2TB capacity
- No software or drivers required
- TAA Compliant
- Currently deployed throughout the US military



DL3

- Hardware encrypted USB 3.0 external hard drive
- Up to 2TB in capacity.
- Requires no software or drivers
- Centrally Manageable
- Optional two factor authentication – requires two modes of authentication (password plus a physical RFID tag)



DL3 FE

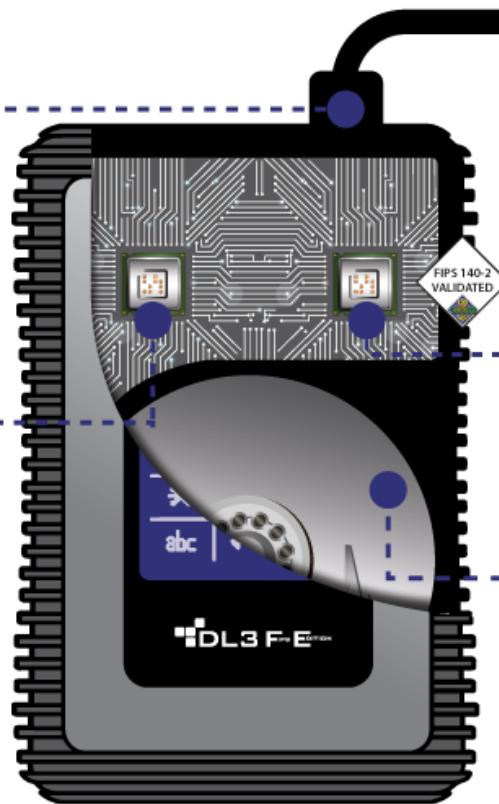
- Dual Crypto, FIPS validated, hardware encrypted, USB 3.0 external hard drive
- Same exact features as the DL3
- Also deployed through the US military



DL3FE – Dual Crypto Cryptography Overview

1 Your original, unencrypted files, folders and data are transferred to your DL3 FE.

2 The DL3 CPU encrypts the incoming data with a 256-bit AES XTS mode algorithm.



3 The data is then encrypted sequentially with a FIPS 140-2 Validated 256-bit AES CBC mode algorithm.

4 Your data is written to the DL3 FE hard drive. Every bit of stored data is encrypted twice with two independent keys that never leave your device.

DataLocker H series (Formerly IronKey)

H200 BIO

- FIPS 140-2 Level 3 validated, hardware encrypted, USB 2.0 external hard drive.
- Up to 1TB in capacity.
- Centrally manageable with ACCESS Enterprise
- Fingerprint two factor authentication - Further enhance security and convenience with the biometric capabilities through an ergonomic swipe sensor



H300

- USB 3.0 encrypted external hard drive.
- Two versions: Basic and Enterprise (Enterprise version requires IronKey EMS)
- Up to 2TB in capacity.
- Centrally manageable with IronKey Enterprise Management Service or Server



H350

- FIPS 140-2 Level 3 validated, USB 3.0 encrypted external hard drive.
- Two versions: Basic and Enterprise (Enterprise version requires IronKey EMS)
- FIPS 140-2 Level 3 validation
- Up to 2TB in capacity.
- Centrally manageable with IronKey Enterprise Management Service or Server



More Encrypted Solutions

Sentry 3 FIPS

Hardware encrypted
USB flash drive

- 256 bit AES encryption
- Ruggedized design
- Fast USB 3.0 interface
- Up to 64GB capacity
- Centrally manageable with SafeConsole



EncryptDisc®

Self encrypting
optical media

- FIPS 140-2 Validated crypto engine
- No software or drivers to install
- A perfect solution for medical, legal and financial practices
- Available in CD 100 packs



Encrypted Cloud Storage with



SafeCrypt is a “cloud encryption gateway” which provides a layer of encryption between your applications and your cloud storage provider. SafeCrypt creates an easy to use virtual drive which serves as the encryption gateway. Simply point your application to the virtual drive letter and SafeCrypt fully encrypts your data before it leaves your computer and then passes it to your cloud storage service provider fully encrypted.



SafeConsole



SafeConsole enables your organization to inventory, audit, manage and kill your SafeConsole enabled encrypted endpoints.



Integrate
With Active
Directory for
Easy
Provisioning



Identify
When and
Where Your
Managed Device
is Used



Inventory
Manage Device
Inventory,
Lifecycle and
Maintenance



Configure
With and
Advanced
Management
Feature Set

IronKey EMS



Protecting your data, your mobile workforce, and your organization is easy with the IronKey EMS. You can quickly and easily establish a secure storage command center for administering and policing the use of IronKey encrypted Workspace devices for Windows To Go and Enterprise storage drives.

70 % OF FORTUNE 100 COMPANIES
AND NUMEROUS PUBLIC SECTOR AGENCIES
TRUST DATALOCKER



THOUSANDS OF CLIENTS GLOBALLY

LEGAL



Whitaker Chalk
Attorneys & Counselors



**EPSTEIN
BECKER
GREEN**



ulmer berne llp
ATTORNEYS

KSM KATZ SAPPER & MILLER

 **DEEPWATER HORIZON CLAIMS CENTER**
ECONOMIC & PROPERTY DAMAGE CLAIMS

ENTERPRISE



GENERAL DYNAMICS

Honeywell

NORTHROP GRUMMAN

KASPERSKY lab



 **Microsoft**

GOVERNMENT



HEALTHCARE



Saint Luke's Health System



 **QUINTILES**

FINANCIAL



LLOYDS BANK



Deloitte.



J.P.Morgan

United States Army



Project: ACC Rock Island – Health Information Collection

Solution: DataLocker DL2

Use Case: The US Army needed a way to encrypt, collect and transport sensitive medical records. The DataLocker Enterprise's plug and play, platform independent design allowed the Army to deploy a fail safe data encryption system without requiring any software or drivers while maintaining compliance with encryption standards (FIPS 140-2).

Results: Saved the Army hundreds of thousands of dollars and thousands of man hours in security testing and system configuration.



Walt Disney



Project: Needed to Transfer Prerelease Versions of Upcoming Films Securely

Solution: DataLocker DL3

Use Case: Walt Disney needed a way to encrypt, collect and transport sensitive prerelease films. DataLocker's agnostic solution (works for Macs or PCs) allowed Disney to safely share and transfer prerelease versions of upcoming films. USB 3.0 speeds paired with an SSD option allows faster more reliable data transfers for all their studio needs.

Results: Disney felt this was an inexpensive way to prevent a costly leak and exposure of sensitive information like the one Sony experienced in 2014.



Price Waterhouse Coopers



Project: Needed a way to manage and protect thousands of USBs worldwide

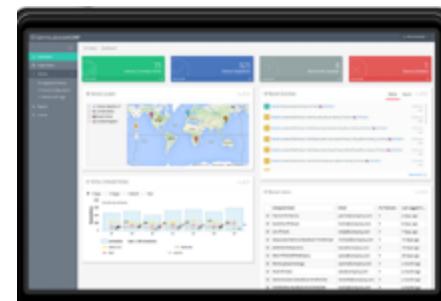
Solution: DataLocker Sentry and SafeConsole

Use Case: As a global professional services firm, with thousands of consultants working offsite with confidential client data that needs to be shared and carried around at all times, having a centralized management system that allows administration and control of USB devices was critical.

SafeConsole was easy to deploy and works with many leading providers of encrypted storage devices. Lost data could easily mean a lost deal and severe damage to the reputation of the company.

Results: Deployed to thousands of users

DataLocker SafeConsole



Saint Luke's Health System



Project: Needed secure, low-cost method of delivering and transporting medical records including diagnostic imagery

Solution: DataLocker EncryptDisc

Use Case: Saint Luke's Health System needed a way to provide patient records (like MRIs, etc.) in a HIPPA compliant manner. They chose DataLocker EncryptDisc because the solution allowed them to easily burn sensitive information to optical media (CD/DVD) without any special software or drivers. DataLocker also printed custom labels for the Healthcare company to keep with their brand image.

Results: Medical records were encrypted and put onto optical media at a cost that was 90% less than an encrypted USB flash drive.



Top Ten Multinational Law Firm

Project: Needed a secure method of collecting and transporting large volumes of sensitive client data from its client's site to the firm's e-discovery department

Solution: DataLocker DL3FE Encrypted Hard Drive

Use Case: The device uses a high speed USB 3.0 interface and is platform independent requiring no software or drivers. Hardware based encryption allowed the law firm to encrypt client data "on the fly" without having to install any software on the clients system. Read-only feature ensures drive contents are not compromised by users.

Results: Transfer was completed in less than 1/10th (10 hours vs 120 hours) of the time saving and saved \$10,000 in direct cost. The client was 100% satisfied that the collected data was fully secured and accounted for.

